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# US M&A News and Trends

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**U.S. M&A deal activity increased in September, going up 8% with 1,022 announcements compared to 946 in August. Aggregate M&A spending increased as well. In September 47.2% more was spent on deals compared to August.**

**Over the past 3 months, two sectors that saw an increase in M&A deal activity, relative to the same three-month period one year ago, were: Technology Services (649 vs. 564) and Communications (37 vs. 31). Only two of the 21 sectors tracked by FactSet Mergerstat posted relative gains in deal flow over the last three months compared to the same three months one year prior.**

**Over the past 3 months, the sectors that have seen the biggest declines in M&A deal volume, relative to the same three-month period one year ago have been: Commercial Services (401 vs. 564), Consumer Services (144 vs. 285), Finance (422 vs. 518), Producer Manufacturing (156 vs. 223) and Distribution Services (164 vs. 217). Nineteen of the 21 sectors tracked by FactSet Mergerstat posted negative relative losses in deal flow over 824 deals.**

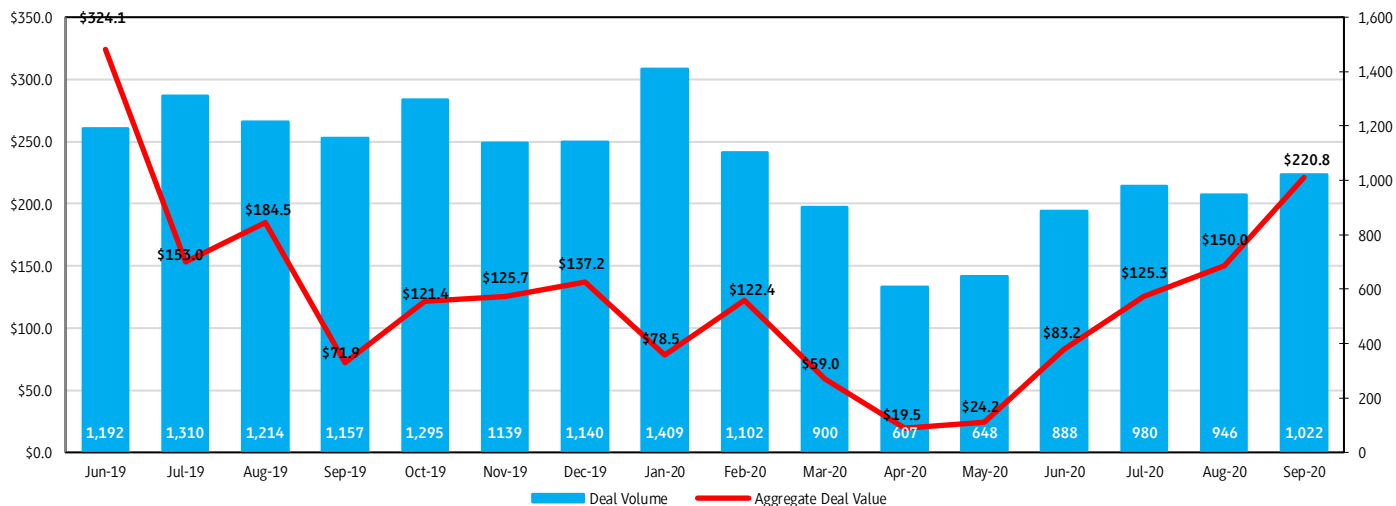
**Topping the list of the largest deals announced in September are: NVIDIA Corp.'s agreement to acquire Arm Ltd. from SoftBank Group Corp. for \$39 billion; Gilead Sciences, Inc. entering an agreement to acquire Immunomedics, Inc. for \$20.4 billion; Gores Holdings IV, Inc.'s deal to acquire United Shore Financial Services LLC from SFS Holding Corp. for \$15 billion; A private group led by Walmart, Inc. and Oracle Corp. agreeing to acquire TikTok, Inc. from Bytedance Ltd. for a reported value of \$12 billion; Illumina, Inc. entering into an agreement to acquire the remaining 85.5% stake in GRAIL, Inc. for US\$8 billion.**

**U.S. private equity activity increased in September up 19.4% from August. There were 123 deals in September compared to 103 in August. Aggregate transaction value also increased, up by 52.5% to \$54.6 billion from August's \$35.8 billion.**

**The top financial advisors for 2020 based on deal announcements, are: Goldman Sachs & Co., Morgan Stanley, JPMorgan Chase & Co, Bank of America Merrill Lynch, and Houlihan Lokey, Inc. The top five financial advisors, based on the aggregate transaction value of the deals worked on, are: Goldman Sachs & Co., Morgan Stanley, JPMorgan Chase & Co, Bank of America Merrill Lynch, and Citigroup.**

**The top legal advisors for 2020 based on deal announcements, are: Kirkland & Ellis LLP, Latham & Watkins LLP, Jones Day LP, Morgan, Lewis & Bockius LLP, and Weil, Gotshal & Manges LLP. The top five legal advisors, based on the aggregate transaction value of the deals worked on, are: Latham & Watkins LLP, Skadden, Arps, Slate, Meagher & Flom, Kirkland & Ellis LLP, Sullivan & Cromwell LLP, and Simpson Thacher & Bartlett LLP.**

## The US Mergers & Acquisitions Market Index

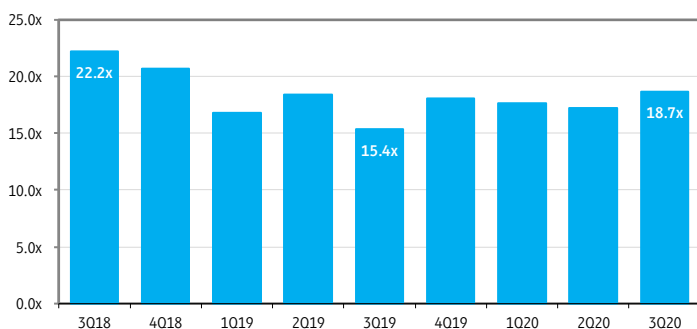


Merger Stats

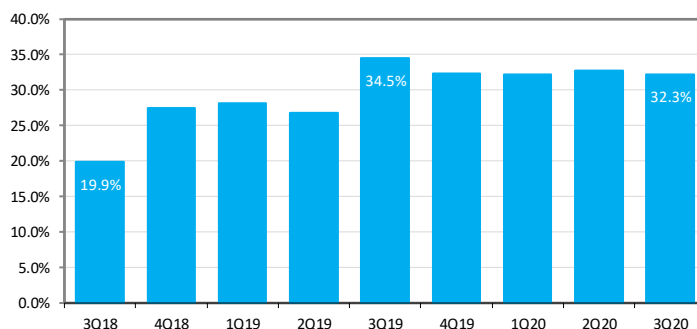
Deal Size	Number of Deals			Agg. Transaction Value (\$Bil)			Average P/E
	12 Months Ended			12 Months Ended			
	9/30/20	9/30/19	Change	9/30/20	9/30/19	Change	
\$1 Billion +	244	303	-19.5%	\$966.2	\$1,565.2	-38.3%	25.9
\$500M to \$999.9M	185	230	-19.6%	127.8	159.9	-20.1%	28.7
\$250M to \$499.9M	218	321	-32.1%	77.8	112.2	-30.7%	12.5
\$100M to \$249.9M	361	503	-28.2%	57.8	79.6	-27.3%	20.8
\$50M to \$99.9M	277	439	-36.9%	19.5	31.4	-38.0%	20.0
\$25M to \$49.9M	290	430	-32.6%	10.6	15.3	-30.9%	19.4
\$10M to \$24.9M	322	475	-32.2%	5.3	7.8	-32.6%	29.7
Under \$10M	688	940	-26.8%	2.2	3.0	-27.3%	26.9
Undisclosed	<u>9,491</u>	<u>10,657</u>	<u>-10.9%</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
<b>Total</b>	<b>12,076</b>	<b>14,298</b>	<b>-15.5%</b>	<b>\$1,267.1</b>	<b>\$1,974.4</b>	<b>-35.8%</b>	<b>23.4</b>

M&A at a Glance

MEDIAN P/E

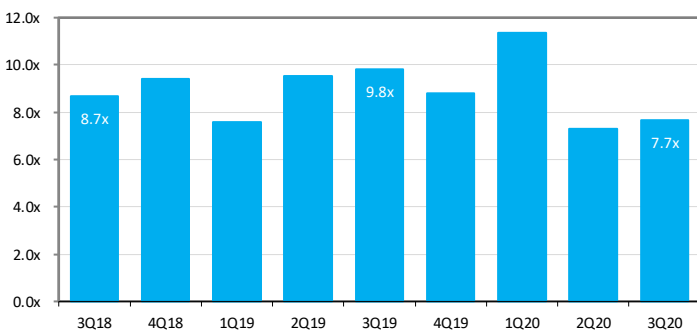


MEDIAN PREMIUM

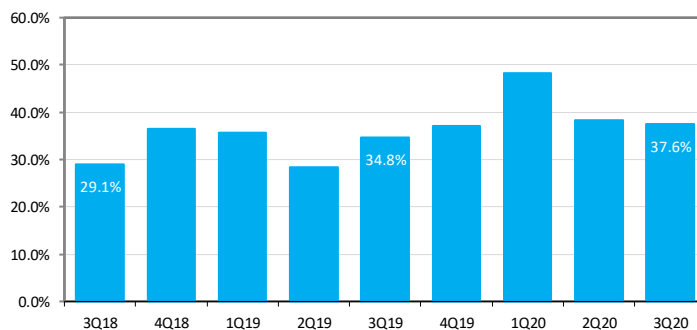


US Middle Market Monitor

MEDIAN EV/EBITDA



MEDIAN PREMIUM



\*Middle Market defined as deals valued between \$1 million and \$500 million, plus undisclosed deals.

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## SECTOR BY ACTIVITY

Target Sector	L3M 9/30/20 Deal Count	L3M 9/30/19 Deal Count	Difference
Technology Services	649	564	85
Communications	37	31	6
Transportation	75	76	(1)
Miscellaneous	3	6	(3)
Government	0	8	(8)
Non-Energy Minerals	44	55	(11)
Utilities	53	66	(13)
Retail Trade	106	124	(18)
Health Technology	117	135	(18)
Energy Minerals	22	41	(19)
Electronic Technology	72	97	(25)
Consumer Durables	32	59	(27)
Health Services	132	168	(36)
Process Industries	85	125	(40)
Industrial Services	156	198	(42)
Consumer Non-Durables	77	120	(43)
Distribution Services	164	217	(53)
Producer Manufacturing	156	223	(67)
Finance	422	518	(96)
Consumer Services	144	285	(141)
Commercial Services	401	564	(163)
<b>Total</b>	<b>2,947</b>	<b>3,680</b>	<b>(733)</b>

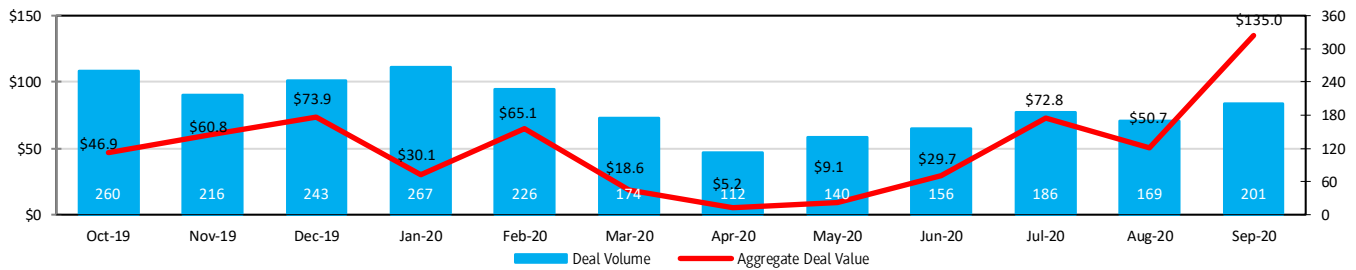
## SECTOR BY VALUE

Target Sector	L3M 9/30/20 Value	L3M 9/30/19 Value	Difference
Electronic Technology	\$66,292.4	\$18,720.3	\$47,572.0
Technology Services	103,652.2	78,985.3	24,666.9
Health Technology	70,009.5	46,686.0	23,323.5
Retail Trade	26,458.4	5,530.2	20,928.1
Utilities	21,415.0	11,089.1	10,326.0
Communications	13,943.8	3,835.6	10,108.2
Energy Minerals	21,468.6	12,399.1	9,069.5
Finance	52,559.3	45,574.2	6,985.1
Non-Energy Minerals	5,033.4	1,653.6	3,379.8
Consumer Durables	5,778.0	2,733.3	3,044.7
Producer Manufacturing	11,664.0	10,374.7	1,289.3
Health Services	8,396.7	8,221.7	175.0
Government	0.0	0.0	0.0
Miscellaneous	123.1	181.6	(58.5)
Distribution Services	5,487.9	10,624.5	(5,136.6)
Process Industries	4,877.3	10,652.9	(5,775.6)
Transportation	6,347.1	14,197.1	(7,850.0)
Commercial Services	26,149.6	34,477.4	(8,327.8)
Consumer Non-Durables	4,556.8	13,002.9	(8,446.1)
Industrial Services	14,010.2	31,241.8	(17,231.6)
Consumer Services	27,856.4	49,262.1	(21,405.7)
<b>Total</b>	<b>\$496,079.6</b>	<b>\$409,443.4</b>	<b>\$86,636.2</b>

Merger Stats

Deal Size	Number of Deals			Agg. Transaction Value (\$Bil)			Average P/E
	12 Months Ended		Change	12 Months Ended		Change	
	9/30/20	9/30/19			9/30/20		9/30/19
\$1 Billion +	122	157	-22.3%	\$572.2	\$1,031.6	-44.5%	23.2
\$500M to \$999.9M	82	108	-24.1%	57.0	73.5	-22.4%	30.3
\$250M to \$499.9M	140	192	-27.1%	49.6	68.3	-27.3%	11.2
\$100M to \$249.9M	227	324	-29.9%	36.3	51.7	-29.8%	15.3
\$50M to \$99.9M	188	314	-40.1%	13.3	22.3	-40.3%	20.2
\$25M to \$49.9M	203	318	-36.2%	7.4	11.3	-34.7%	14.5
\$10M to \$24.9M	238	359	-33.7%	3.9	5.9	-33.7%	31.2
Under \$10M	455	670	-32.1%	1.5	2.2	-32.8%	17.5
Undisclosed	7,627	8,393	-9.1%	N/A	N/A	N/A	N/A
<b>Total</b>	<b>9,282</b>	<b>10,835</b>	<b>-14.3%</b>	<b>\$741.2</b>	<b>\$1,266.6</b>	<b>-41.5%</b>	<b>20.3</b>

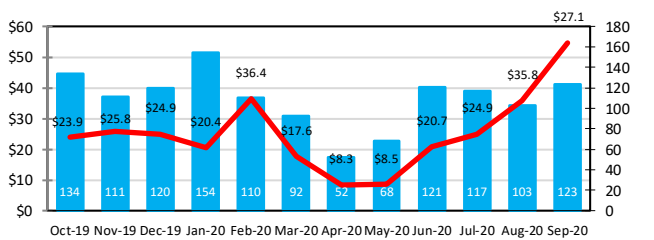
PUBLIC BUYER INDEX LTM 9/30/20



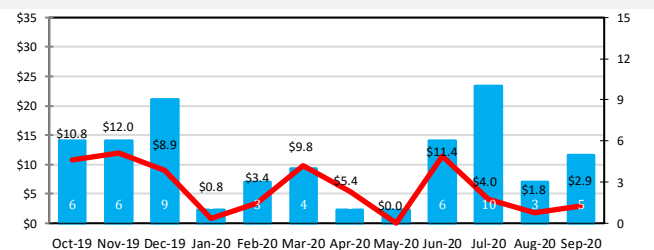
US Private Equity Report

Indices

PE BUYER INDEX: LTM 9/30/20



GOING PRIVATE INDEX: LTM 9/30/20



Top Private Equity Fundraisings: YTD 2020

Open Date	Value (\$Mil)	Fund (Private Equity Sponsor)
21-Jan-2020	\$18,275.0	Silver Lake Partners VI Fund Silver Lake Management Co. LLC
27-Mar-2020	16,500.0	Thoma Bravo Fund XIV Thoma Bravo LLC
1-Jan-2020	15,000.0	Oaktree Opportunities Fund XI OCM Distressed Debt Group
7-May-2020	13,471.9	EQT Infrastructure V Fund EQT Partners AB
17-Feb-2020	13,000.0	Clayton Dubilier & Rice Fund XI Clayton Dubilier & Rice LLC
6-Apr-2020	9,900.0	Bain Capital Fund XIII Bain Capital Private Equity LP
1-Jan-2020	9,541.3	Bc European Capital XI BC Partners Ltd.
1-Jan-2020	7,753.1	New Mountain Partners VI Luxembourg Scsp New Mountain Capital LLC
17-Jan-2020	7,500.0	GSO Capital Opportunities Fund IV GSO Capital Partners (Private Equity)
1-Jan-2020	7,450.0	Francisco Partners Fund VI Francisco Partners Management LP

## BASED ON US ANNOUNCED DEALS – RANKED BY TRANSACTION VALUE: YTD 2020

Financial Advisor		Transaction Value (\$Mil)*	Total Deals**	Legal Advisor		Transaction Value (\$Mil)*	Total Deals**
1.	Goldman Sachs & Co.	\$304,747.7	121	1.	Latham & Watkins LLP	\$191,710.2	150
2.	Morgan Stanley	266,136.3	94	2.	Skadden, Arps, Slate, Meagher & Flom	148,858.9	84
3.	JPMorgan Chase & Co	217,334.0	90	3.	Kirkland & Ellis LLP	142,877.8	241
4.	Bank of America Merrill Lynch	167,727.8	85	4.	Sullivan & Cromwell LLP	125,239.6	57
5.	Citigroup	119,554.4	59	5.	Simpson Thacher & Bartlett LLP	112,490.4	75
6.	Credit Suisse	115,896.1	48	6.	Weil, Gotshal & Manges LLP	111,732.1	86
7.	Evercore, Inc.	105,304.7	67	7.	Wachtell, Lipton, Rosen & Katz	108,608.2	29
8.	Barclays Plc	103,405.0	57	8.	Davis Polk & Wardwell LLP	99,306.2	52
9.	UBS Group AG	82,042.5	40	9.	Cleary Gottlieb Steen & Hamilton LLP	81,625.5	22
10.	Centerview Partners LLC	73,078.8	30	10.	Cravath, Swaine & Moore LLP	75,396.4	30
11.	Lazard	72,336.0	45	11.	Paul, Weiss, Rifkind, Wharton & Garrison	75,285.7	52
12.	Jefferies LLC	62,908.9	79	12.	Gibson, Dunn & Crutcher LLP	54,491.6	59
13.	Moelis & Co.	61,308.5	47	13.	Hogan Lovells	47,882.4	43
14.	Deutsche Bank AG	58,973.1	26	14.	Clifford Chance LLP	47,173.7	33
15.	Rothschild & Co	50,235.8	57	15.	Jones Day LP	44,421.6	120
16.	Nomura Securities Co., Ltd.	47,434.1	18	16.	Debevoise & Plimpton LLP	43,768.8	36
17.	Ernst & Young Global Ltd.	40,898.1	57	17.	Morrison & Foerster LLP	43,190.5	30
18.	Cowen, Inc.	27,342.5	22	18.	Shearman & Sterling LLP	42,687.6	31
19.	Macquarie Group	25,011.0	9	19.	Freshfields Bruckhaus Deringer LLP	38,526.8	25
20.	Ardea Partners LP	21,428.4	6	20.	Wilson Sonsini Goodrich & Rosati	37,639.5	74
21.	PJT Partners, Inc.	20,701.4	22	21.	Goodwin Procter LLP	35,052.6	49
22.	Wells Fargo & Co.	20,382.8	13	22.	Linklaters LLP	34,084.2	14
23.	Perella Weinberg Partners Group LP	18,117.8	13	23.	Stikeman Elliott LLP	33,001.4	26
24.	Stifel/KBW	16,779.6	48	24.	Allen & Overy LLP	30,579.5	29
25.	Société Générale SA	16,563.7	6	25.	Vinson & Elkins LLP	29,545.0	32
26.	PricewaterhouseCoopers	16,020.9	65	26.	Willkie Farr & Gallagher LLP	28,120.6	60
27.	Broadhaven Capital Partners LLC	15,425.9	4	27.	Slaughter & May Ltd.	27,109.6	10
28.	Rockefeller Capital Management L.P.	14,574.5	4	28.	Morgan, Lewis & Bockius LLP	26,621.8	94
29.	Houlihan Lokey, Inc.	14,249.1	80	29.	NautaDutilh NV	25,816.8	8
30.	RBC Capital Markets	13,767.1	30	30.	Fried, Frank, Harris, Shriver & Jacobson	25,748.2	36
31.	LionTree LLC	13,713.9	10	31.	Baker Botts LLP	25,168.6	27
32.	Qatalyst Group LP	12,716.1	9	32.	Nishimura & Asahi	23,667.2	9
33.	HSBC Holdings Plc	12,039.9	7	33.	Cooley LLP	23,283.3	43
34.	BNP Paribas SA	11,984.9	11	34.	Alston & Bird LLP	22,284.7	48
35.	Guggenheim Capital LLC	11,649.7	25	35.	Akin, Gump, Strauss, Hauer & Feld LLP	21,321.0	6
36.	Mizuho Financial Group, Inc.	10,792.7	4	36.	Greenberg Traurig PA	21,132.1	25
37.	Trasimene Capital Management LLC	10,701.8	4	37.	Ropes & Gray LLP	20,379.2	69
38.	National Bank of Canada	9,772.5	5	38.	White & Case LLP	20,019.2	33
39.	Arctic Securities AS	9,242.4	2	39.	Fenwick & West LLP	19,174.6	48
40.	Piper Sandler Cos.	9,178.4	60	40.	Sidley Austin LLP	18,354.6	59
41.	Scotiabank	8,842.2	12	41.	Orrick, Herrington & Sutcliffe LLP	17,858.7	18
42.	Bank of Montreal	7,818.2	17	42.	De Brauw Blackstone Westbroek NV	16,312.1	3
43.	Mazars SA	7,754.5	2	43.	Dentons Rodyk & Davidson LLP	16,215.4	23
44.	Daiwa / DC Advisory	7,288.9	9	44.	Norton Rose Fulbright LLP	15,623.3	25
45.	Robert W. Baird & Co.	6,134.7	42	45.	Herbert Smith Freehills LLP	15,463.4	21
46.	Eastdil Secured LLC	6,117.3	2	46.	AZB & Partners	14,739.1	16
47.	Raymond James Financial, Inc.	5,814.6	55	48.	Morris, Nichols, Arsht & Tunnell LLP	12,329.1	3
48.	William Blair & Co.	5,734.2	31	49.	Stibbe NV	12,246.1	8
49.	KPMG International Coop.	5,287.1	41	49.	PricewaterhouseCoopers	11,312.3	17
50.	Harris Williams & Co.	4,826.8	23	50.	DLA Piper Group	10,509.1	59

\* Transaction Value is the aggregate base equity plus the target's net debt, where applicable.

\*\* Total Deals includes deals that reported a deal value as well as those that did not.

If you would like to participate in our league table rankings or have questions about league table criteria, please contact [advisors@factset.com](mailto:advisors@factset.com).

Rank	Seller (Unit Sold) Financial Advisor Legal Advisor	Buyer Financial Advisor Legal Advisor	Transaction Value** (\$Mil)	Seller Sector
1	<b>SoftBank Group Corp. (Arm Ltd. (United Kingdom))</b> Goldman Sachs & Co. Hogan Lovells US LLP Morrison & Foerster LLP	<b>NVIDIA Corp.</b> Morgan Stanley Cleary Gottlieb Steen & Hamilton LLP Latham & Watkins LLP	\$38,587.8	Electronic Technology
2	<b>Marathon Petroleum Corp. (Speedway LLC)</b> Barclays Plc Evercore, Inc. JPMorgan Chase & Co Wachtell, Lipton, Rosen & Katz	<b>7-Eleven, Inc.</b> Credit Suisse Nomura Securities Co., Ltd. Akin, Gump, Strauss, Hauer & Feld LLP Nishimura & Asahi	\$21,000.0	Retail Trade
3	<b>Maxim Integrated Products, Inc.</b> JPMorgan Chase & Co Latham & Watkins LLP Weil, Gotshal & Manges LLP	<b>Analog Devices, Inc.</b> Bank of America Merrill Lynch Morgan Stanley Gibson, Dunn & Crutcher LLP Sullivan & Cromwell LLP Wachtell, Lipton, Rosen & Katz	\$20,378.9	Electronic Technology
4	<b>Immunomedics, Inc.</b> Bank of America Merrill Lynch Centerview Partners LLC Cowen, Inc. Goodwin Procter LLP Sullivan & Cromwell LLP Wachtell, Lipton, Rosen & Katz	<b>Gilead Sciences, Inc.</b> Lazard Morgan Stanley Cravath, Swaine & Moore LLP Davis Polk & Wardwell LLP	\$19,676.1	Health Technology
5	<b>Varian Medical Systems, Inc.</b> Goldman Sachs & Co. Wachtell, Lipton, Rosen & Katz	<b>Siemens Healthineers AG</b> JPMorgan Chase & Co UBS Group AG Clifford Chance LLP Latham & Watkins LLP	\$16,084.1	Health Technology
6	<b>SFS Holding Corp. (United Shore Financial Services LLC)</b> Goldman Sachs & Co. Greenberg Traurig LLP	<b>Gores Holdings IV, Inc.</b> Deutsche Bank AG Moelis & Co. Morgan Stanley Weil, Gotshal & Manges LLP	\$15,019.7	Finance
7	<b>Livongo Health, Inc.</b> Citigroup Morgan Stanley Skadden, Arps, Slate, Meagher & Flom LLP	<b>Teladoc Health, Inc.</b> Lazard Gibson, Dunn & Crutcher LLP Paul, Weiss, Rifkind, Wharton & Garrison LLP	\$15,006.6	Technology Services
8	<b>E*TRADE Financial Corp.</b> Ardea Partners LP JPMorgan Chase & Co Skadden, Arps, Slate, Meagher & Flom LLP	<b>Morgan Stanley</b> Morgan Stanley Davis Polk & Wardwell LLP	\$12,987.4	Finance
9	<b>Noble Energy, Inc.</b> JPMorgan Chase & Co Simpson Thacher & Bartlett LLP Vinson & Elkins LLP	<b>Chevron Corp.</b> Credit Suisse Alston & Bird LLP Paul, Weiss, Rifkind, Wharton & Garrison LLP Shearman & Sterling LLP	\$12,931.4	Energy Minerals
10	<b>Bytedance Ltd. (TikTok, Inc.)</b>	<b>Oracle Corp.; Walmart, Inc.</b>	\$12,000.0	Technology Services
<b>**Total Market Value of Top 10 Deals YTD</b>			<b>\$183,672.4</b>	